

2016 - Exams Attempted Once and Passed by Pre-Licensing Education Provider
THROUGH MAY 2016

LIFE & HEALTH - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	JANUARY 2016			FEBRUARY 2016			MARCH 2016			APRIL 2016			MAY 2016			TOTAL 2016		
		taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538							2	2	100%							2	2	100%
360training.com, Inc.	77111	2	2	100%				1	1	100%	1	0	0%	2	1	50%	6	4	67%
A. D. BANKER & COMPANY	71004	5	3	60%	7	5	71%	6	3	50%	8	5	63%	5	3	60%	31	19	61%
BLOOM INSURANCE AGENCY, LLC	102736																		
BOB PERKINS & ASSOCIATES	83396																		
CINCINNATI INSURANCE BOARD	72115																		
COMMONWEALTH SCHOOLS OF INS	78643	3	3	100%				1	1	100%	2	1	50%	2	1	50%	8	6	75%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	1	1	100%													1	1	100%
EXAMANDGO.COM	119592																		
ExamFX, INC.	83532	41	25	61%	44	21	48%	44	19	43%	48	24	50%	69	32	46%	246	121	49%
FINANCIALCAMPUS, INC.	79346																		
GREENLIGHT TRAINING INC	114215										1	1	100%	1	0	0%	2	1	50%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	3	1	33%	3	2	67%	4	2	50%	2	1	50%				12	6	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	1	1	100%				1	0	0%	1	1	100%				3	2	67%
INDIANA LICENSING SCHOOL	70959				1	1	100%	1	0	0%	1	0	0%	1	0	0%	4	1	25%
INSURANCE CAREER TRAINING INC.	102536	3	1	33%	2	1	50%	4	1	25%	2	1	50%	1	1	100%	12	5	42%
INSURANCE LEARNING CENTER	73659				1	0	0%										1	0	0%
INSURANCE SCHOOLS, INC.	73956																		
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	1	0	0%	6	4	67%	2	2	100%	5	2	40%	2	1	50%	16	9	56%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	1	0	0%	6	2	33%	3	3	100%	2	1	50%	6	3	50%	18	9	50%
KAPLAN FINANCIAL EDUCATION	70686	20	18	90%	5	4	80%	15	11	73%	14	9	64%	18	10	56%	72	52	72%
MONTGOMERY INSURANCE SCHOOL	117513	30	12	40%	48	28	58%	65	37	57%	52	23	44%	82	43	52%	277	143	52%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	2	2	100%	1	0	0%	1	1	100%							4	3	75%
PATHFINDER CORPORATION	71525	33	21	64%	32	18	56%	40	22	55%	38	21	55%	55	33	60%	198	125	63%
PENTERA GROUP INC.	72641																		
PRELICENSE.COM	115362	3	1	33%	5	3	60%	6	3	50%	4	2	50%	4	1	25%	22	10	45%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	7	3	43%	6	5	83%	3	2	67%	4	2	50%	12	5	42%	32	17	53%
SAGAMORE TRAINING SYSTEMS	116045	1	0	0%													1	0	0%
SECURITIES TRAINING CORPORATION	72153				2	1	50%	4	2	50%	2	0	0%	1	1	100%	9	4	44%
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662																		
TESTEACHERS	121561	6	4	67%	8	3	38%	10	6	60%	5	1	20%	8	4	50%	37	18	49%
THE LICENSE COACH	112705	6	3	50%	5	3	60%	7	3	43%	4	1	25%	6	1	17%	28	11	39%
XCEL TESTING SOLUTIONS LLC	122556	70	51	73%	75	50	67%	97	69	71%	65	47	72%	79	54	68%	386	271	70%
		239	152	64%	257	151	59%	317	190	60%	261	143	55%	354	194	55%	1428	840	59%

PROPERTY & CASUALTY - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	JANUARY 2016			FEBRUARY 2016			MARCH 2016			APRIL 2016			MAY 2016			TOTAL 2016		
		taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538				1	0	0%	1	0	0%	1	1	100%				3	1	33%
360training.com, Inc.	77111	3	1	33%	3	2	67%	3	1	33%	2	1	50%	2	2	100%	13	7	54%
A. D. BANKER & COMPANY	71004	5	3	60%	2	0	0%	2	0	0%	2	0	0%	1	0	0%	12	3	25%
BOB PERKINS & ASSOCIATES	83396																		
CINCINNATI INSURANCE BOARD	72115																		
COMMONWEALTH SCHOOLS OF INS	78643	4	1	25%	3	0	0%	4	0	0%	3	1	33%	3	0	0%	17	2	12%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	3	2	67%	2	1	50%	2	1	50%	1	0	0%				8	4	50%
ExamFX, INC.	83532	19	2	11%	21	7	33%	16	3	19%	21	5	24%	20	4	20%	97	21	22%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	2	0	0%	3	1	33%	3	0	0%	2	0	0%	3	0	0%	13	1	8%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450							1	0	0%							1	0	0%
INDIANA LICENSING SCHOOL	70959																		
INSURANCE CAREER TRAINING INC.	102536	4	1	25%	7	3	43%	1	1	100%	7	0	0%	3	0	0%	22	5	23%
INSURANCE LEARNING CENTER	73659	3	2	67%													3	2	67%
INSURANCE SCHOOLS, INC.	73956				1	0	0%	1	1	100%				1	0	0%	3	1	33%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	2	0	0%	2	0	0%	1	1	100%	1	0	0%	3	0	0%	9	1	11%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	6	1	17%	5	3	60%	2	1	50%	4	2	50%	2	2	100%	19	9	47%
KAPLAN FINANCIAL EDUCATION	70686	13	4	31%	10	3	30%	10	3	30%	13	6	46%	12	2	17%	58	18	31%
LIBERTY MUTUAL INSURANCE COMPANY	113635				16	12	75%	5	1	20%							21	13	62%
MONTGOMERY INSURANCE SCHOOL	117513	33	17	52%	29	16	55%	32	16	50%	28	15	54%	22	12	55%	144	76	53%
PATHFINDER CORPORATION	71525	71	36	51%	64	21	33%	66	28	42%	65	30	46%	43	27	63%	309	142	46%
PRELICENSE.COM	115362	1	0	0%				2	1	50%	2	1	50%	7	2	29%	12	4	33%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	6	2	33%	10	4	40%	8	5	63%	4	1	25%	10	3	30%	38	15	39%
SAGAMORE TRAINING SYSTEMS	116045																		
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662																		
TESTEACHERS	121561	1	0	0%	7	2	29%	8	2	25%	12	3	25%	6	2	33%	34	9	26%
THE LICENSE COACH	112705													1	0	0%	1	0	0%
XCEL TESTING SOLUTIONS LLC	122556				5	1	20%	1	1	100%	2	0	0%	3	1	33%	11	3	27%
		176	72	41%	186	75	40%	168	65	39%	168	66	39%	139	56	40%	837	334	40%

LIFE - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	JANUARY 2016			FEBRUARY 2016			MARCH 2016			APRIL 2016			MAY 2016			TOTAL 2016		
		taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	1	1	100%													1	1	100%
360training.com, Inc.	77111																		
A. D. BANKER & COMPANY	71004	9	7	78%	6	2	33%	4	2	50%	2	0	0%	6	4	67%	27	15	56%
BLOOM INSURANCE AGENCY, LLC	102736																		
BOB PERKINS & ASSOCIATES	83396																		
CINCINNATI INSURANCE BOARD	72115																		
COMMONWEALTH SCHOOLS OF INS	78643	1	0	0%	3	0	0%	2	0	0%	1	0	0%	2	1	50%	9	1	11%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027													1	0	0%	1	0	0%
EXAMANDGO.COM	119592																		
ExamFX, INC.	83532	9	3	33%	5	1	20%	9	5	56%	9	5	56%	15	7	47%	47	21	45%
FINANCIALCAMPUS, INC.	79346																		
GREENLIGHT TRAINING INC	114215																		
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	1	0	0%							1	1	100%				2	1	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	1	0	0%				1	0	0%				1	1	100%	3	1	33%
INDIANA LICENSING SCHOOL	70959	2	1	50%	1	0	0%							2	0	0%	5	1	20%
INSURANCE CAREER TRAINING INC.	102536	2	0	0%	2	1	50%				1	0	0%				5	1	20%
INSURANCE LEARNING CENTER	73659	1	0	0%	1	0	0%										2	0	0%
INSURANCE SCHOOLS, INC.	73956																		
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	2	0	0%							1	0	0%	2	2	100%	5	2	40%
KAPLAN FINANCIAL EDUCATION	70686	3	1	33%	1	0	0%	5	3	60%	6	3	50%	5	1	20%	20	8	40%
MONTGOMERY INSURANCE SCHOOL	117513	3	0	0%	2	1	50%	1	0	0%	1	0	0%	1	0	0%	8	1	13%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186																		
PATHFINDER CORPORATION	71525	8	4	50%	10	6	60%	17	12	71%	15	7	47%	12	8	67%	62	37	60%
Pekin Insurance Company	113624																		
PENTERA GROUP INC.	72641																		
PRELICENSE.COM	115362							1	1	100%				1	0	0%	2	1	50%
PRIMERICA LIFE INSURANCE COMPANY	83025	26	11	42%	24	8	33%	68	28	41%	30	9	30%	45	10	22%	193	64	33%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	1	0	0%	1	0	0%	3	0	0%	4	1	25%	3	2	67%	12	3	25%
SAGAMORE TRAINING SYSTEMS	116045																		
SECURITIES TRAINING CORPORATION	72153																		
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662																		
TESTEACHERS	121561	1	1	100%	4	3	75%	5	4	80%	6	4	67%	4	2	50%	20	14	70%
THE LICENSE COACH	112705	1	0	0%	2	1	50%	3	1	33%	3	2	67%	3	1	33%	12	5	42%
XCEL TESTING SOLUTIONS LLC	122556	4	1	25%	5	1	20%				6	5	83%	6	4	67%	21	11	52%
		76	30	39%	67	24	36%	119	56	47%	86	37	43%	109	43	39%	457	188	41%

HEALTH - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	JANUARY 2016			FEBRUARY 2016			MARCH 2016			APRIL 2016			MAY 2016			TOTAL 2016		
		taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538																		
360training.com, Inc.	77111																		
A. D. BANKER & COMPANY	71004	1	0	0%	1	0	0%	3	1	33%	2	0	0%	2	1	50%	9	2	22%
BLOOM INSURANCE AGENCY, LLC	102736																		
BOB PERKINS & ASSOCIATES	83396																		
CINCINNATI INSURANCE BOARD	72115																		
COMMONWEALTH SCHOOLS OF INS	78643				2	0	0%	2	0	0%	1	0	0%	1	0	0%	6	0	0%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027																		
EXAMANDGO.COM	119592																		
ExamFX, INC.	83532	10	5	50%	7	1	14%	10	4	40%	15	8	53%	13	6	46%	55	24	44%
FINANCIALCAMPUS, INC.	79346																		
GREENLIGHT TRAINING INC	114215							1	1	100%				1	1	100%	2	2	100%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576																		
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450																		
INDIANA LICENSING SCHOOL	70959													1	0	0%	1	0	0%
INSURANCE CAREER TRAINING INC.	102536				1	0	0%										1	0	0%
INSURANCE LEARNING CENTER	73659																		
INSURANCE SCHOOLS, INC.	73956																		
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	1	1	100%													1	1	100%
KAPLAN FINANCIAL EDUCATION	70686																		
MONTGOMERY INSURANCE SCHOOL	117513										1	0	0%	3	0	0%	4	0	0%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186																		
PATHFINDER CORPORATION	71525	4	0	0%	4	2	50%	4	1	25%	4	1	25%	4	3	75%	20	7	35%
PENTERA GROUP INC.	72641																		
PRELICENSE.COM	115362	1	1	100%							1	1	100%				2	2	100%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778										1	0	0%				1	0	0%
SAGAMORE TRAINING SYSTEMS	116045																		
SECURITIES TRAINING CORPORATION	72153																		
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662																		
TESTEACHERS	121561	1	1	100%	3	1	33%	5	2	40%				1	1	100%	10	5	50%
THE LICENSE COACH	112705	1	0	0%				1	0	0%	1	1	100%	2	1	50%	5	2	40%
XCEL TESTING SOLUTIONS LLC	122556							2	2	100%				1	0	0%	3	2	67%
		19	8	42%	18	4	22%	28	11	39%	26	11	42%	29	13	45%	120	47	39%

PERSONAL LINES - Exams Attempted Once and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	JANUARY 2016			FEBRUARY 2016			MARCH 2016			APRIL 2016			MAY 2016			TOTAL 2016		
		taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	1	0	0%	2	0	0%	2	0	0%	2	0	0%	1	0	0%	8	0	0%
360training.com, Inc.	77111	1	1	100%													1	1	100%
A. D. BANKER & COMPANY	71004	5	0	0%	1	0	0%	1	1	100%							7	1	14%
BOB PERKINS & ASSOCIATES	83396																		
CINCINNATI INSURANCE BOARD	72115																		
COMMONWEALTH SCHOOLS OF INS	78643																		
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027																		
ExamFX, INC.	83532	1	1	100%	3	1	33%	1	0	0%	4	2	50%	4	0	0%	13	4	31%
GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)	121652	22	22	100%	4	3	75%	6	6	100%	4	4	100%	16	15	94%	52	50	96%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576				1	0	0%	1	0	0%							2	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450																		
INDIANA LICENSING SCHOOL	70959										1	0	0%				1	0	0%
INSURANCE CAREER TRAINING INC.	102536	1	1	100%							1	0	0%	1	1	100%	3	2	67%
INSURANCE LEARNING CENTER	73659	1	0	0%	1	0	0%							1	1	100%	3	1	33%
INSURANCE SCHOOLS, INC.	73956																		
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	1	1	100%	1	0	0%	1	0	0%	1	0	0%				4	1	25%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537																		
KAPLAN FINANCIAL EDUCATION	70686	1	0	0%							2	2	100%	3	1	33%	6	3	50%
LIBERTY MUTUAL INSURANCE COMPANY	113635																		
MONTGOMERY INSURANCE SCHOOL	117513	3	1	33%	2	1	50%	1	0	0%	1	1	100%	4	1	25%	11	4	36%
PATHFINDER CORPORATION	71525	1	0	0%	2	1	50%	4	2	50%	2	1	50%				9	4	44%
PRELICENSE.COM	115362																		
PROFESSIONAL TRAINING INSTITUTION, INC.	71778																		
SAGAMORE TRAINING SYSTEMS	116045																		
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662																		
TESTEACHERS	121561	3	2	67%	12	3	25%	8	1	13%	3	0	0%	12	2	17%	38	8	21%
THE LICENSE COACH	112705																		
		41	29	71%	29	9	31%	25	10	40%	21	10	48%	42	21	50%	158	79	50%

2016 - All Exams Taken and Passed by Pre-Licensing Education Provider
THROUGH MAY 2016

LIFE & HEALTH - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	JANUARY 2016			FEBRUARY 2016			MARCH 2016			APRIL 2016			MAY 2016			TOTAL 2016		
		taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538							2	2	100%							2	2	100%
360training.com, Inc.	77111	2	2	100%				1	1	100%	2	0	0%	2	1	50%	7	4	57%
A. D. BANKER & COMPANY	71004	5	3	60%	12	5	42%	11	5	46%	8	5	63%	6	4	67%	42	22	52%
BLOOM INSURANCE AGENCY, LLC	102736																		
BOB PERKINS & ASSOCIATES	83396																		
CINCINNATI INSURANCE BOARD	72115																		
COMMONWEALTH SCHOOLS OF INS	78643	3	3	100%				1	1	100%	4	2	50%	2	1	50%	10	7	70%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	1	1	100%													1	1	100%
EXAMANDGO.COM	119592																		
ExamFX, INC.	83532	62	29	47%	67	28	42%	70	28	40%	67	34	51%	94	46	49%	360	165	46%
FINANCIALCAMPUS, INC.	79346																		
GREENLIGHT TRAINING INC	114215										1	1	100%	1	0	0%	2	1	50%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	5	2	40%	3	2	67%	5	2	40%	4	1	25%				17	7	41%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	1	1	100%				2	1	50%	1	1	100%				4	3	75%
INDIANA LICENSING SCHOOL	70959				1	1	100%	3	0	0%	2	0	0%	1	0	0%	7	1	14%
INSURANCE CAREER TRAINING INC.	102536	4	1	25%	3	2	67%	4	1	25%	2	1	50%	1	1	100%	14	6	43%
INSURANCE LEARNING CENTER	73659				2	1	50%										2	1	50%
INSURANCE SCHOOLS, INC.	73956																		
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	3	0	20%	9	6	67%	2	2	100%	6	3	50%	6	2	33%	26	13	50%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	2	1	50%	9	3	33%	3	3	100%	3	1	33%	9	4	44%	26	12	46%
KAPLAN FINANCIAL EDUCATION	70686	20	18	90%	6	5	83%	15	11	73%	21	11	52%	24	12	50%	86	57	66%
MONTGOMERY INSURANCE SCHOOL	117513	49	21	43%	66	35	53%	94	52	55%	69	31	45%	119	61	51%	397	200	50%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186	2	2	100%	3	1	33%	1	1	100%							6	4	67%
PATHFINDER CORPORATION	71525	47	29	62%	43	22	51%	55	28	51%	47	24	51%	76	40	53%	268	143	53%
PENTERA GROUP INC.	72641																		
PRELICENSE.COM	115362	6	3	50%	7	4	57%	8	4	50%	5	3	60%	8	1	13%	34	15	44%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	9	4	44%	9	6	67%	3	2	67%	6	3	50%	16	8	50%	43	23	53%
SAGAMORE TRAINING SYSTEMS	116045	2	1	50%													2	1	50%
SECURITIES TRAINING CORPORATION	72153				2	1	50%	5	3	60%	3	1	33%	1	1	100%	11	6	55%
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662																		
TESTEACHERS	121561	9	6	67%	11	3	27%	12	6	50%	10	4	40%	12	7	58%	54	26	48%
THE LICENSE COACH	112705	8	3	38%	6	3	50%	8	3	38%	5	1	20%	8	2	25%	35	12	34%
XCEL TESTING SOLUTIONS LLC	122556	81	55	68%	96	55	57%	129	80	62%	80	49	61%	93	63	68%	479	302	63%
		321	185	58%	355	183	52%	434	236	54%	346	176	51%	479	254	53%	1935	1034	53%

PROPERTY & CASUALTY - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	JANUARY 2016			FEBRUARY 2016			MARCH 2016			APRIL 2016			MAY 2016			TOTAL 2016		
		taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538				3	0	0%	1	0	0%	1	1	100%				5	1	20%
360training.com, Inc.	77111	3	1	33%	3	2	67%	6	3	50%	2	1	50%	2	2	100%	16	9	56%
A. D. BANKER & COMPANY	71004	9	5	56%	3	1	33%	4	1	25%	4	0	0%	3	1	33%	23	8	35%
BOB PERKINS & ASSOCIATES	83396																		
CINCINNATI INSURANCE BOARD	72115																		
COMMONWEALTH SCHOOLS OF INS	78643	6	1	17%	4	1	25%	9	2	22%	4	1	25%	3	0	0%	26	5	19%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027	3	2	67%	3	2	67%	2	1	50%	1	0	0%				9	5	56%
ExamFX, INC.	83532	28	7	25%	28	8	29%	30	8	27%	36	10	28%	25	7	28%	147	40	27%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	5	1	20%	4	2	50%	3	0	0%	4	0	0%	3	0	0%	19	3	16%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450							4	1	25%							4	1	25%
INDIANA LICENSING SCHOOL	70959																		
INSURANCE CAREER TRAINING INC.	102536	9	1	11%	10	4	40%	1	1	100%	13	0	0%	6	2	33%	39	8	21%
INSURANCE LEARNING CENTER	73659	3	2	67%													3	2	67%
INSURANCE SCHOOLS, INC.	73956				1	0	0%	1	1	100%				1	0	0%	3	1	33%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	3	1	33%	3	0	0%	1	1	100%	2	0	0%	5	1	20%	14	3	21%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537	10	2	20%	9	4	44%	2	1	50%	5	3	60%	2	2	100%	28	12	43%
KAPLAN FINANCIAL EDUCATION	70686	18	5	28%	25	6	24%	18	6	33%	19	10	53%	18	4	22%	98	31	32%
LIBERTY MUTUAL INSURANCE COMPANY	113635				16	12	75%	11	3	27%							27	15	56%
MONTGOMERY INSURANCE SCHOOL	117513	42	22	52%	41	21	51%	42	21	50%	42	21	50%	27	12	44%	194	97	50%
PATHFINDER CORPORATION	71525	87	41	47%	95	32	34%	94	38	40%	87	39	45%	50	29	58%	413	179	43%
PRELICENSE.COM	115362	1	0	0%				2	1	50%	2	1	50%	10	3	30%	15	5	33%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	9	3	33%	18	8	44%	9	6	67%	7	2	29%	15	6	40%	58	25	43%
SAGAMORE TRAINING SYSTEMS	116045																		
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662																		
TESTEACHERS	121561	2	0	0%	11	4	36%	11	4	36%	19	7	37%	8	2	25%	51	17	33%
THE LICENSE COACH	112705													1	0	0%	1	0	0%
XCEL TESTING SOLUTIONS LLC	122556				6	1	17%	1	1	100%	4	1	25%	8	2	25%	19	5	26%
		238	94	39%	277	107	39%	251	99	39%	248	96	39%	179	71	40%	1193	467	39%

LIFE - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	JANUARY 2016			FEBRUARY 2016			MARCH 2016			APRIL 2016			MAY 2016			TOTAL 2016		
		taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	1	1	100%													1	1	100%
360training.com, Inc.	77111																		
A. D. BANKER & COMPANY	71004	10	7	70%	8	3	38%	6	3	50%	2	0	0%	8	5	63%	34	18	53%
BLOOM INSURANCE AGENCY, LLC	102736																		
BOB PERKINS & ASSOCIATES	83396																		
CINCINNATI INSURANCE BOARD	72115																		
COMMONWEALTH SCHOOLS OF INS	78643	3	0	0%	5	1	20%	3	1	33%	4	1	25%	4	2	50%	19	5	26%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027													2	1	50%	2	1	50%
EXAMANDGO.COM	119592																		
ExamFX, INC.	83532	12	5	42%	6	1	17%	11	7	64%	11	5	46%	21	8	38%	61	26	43%
FINANCIALCAMPUS, INC.	79346																		
GREENLIGHT TRAINING INC	114215																		
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576	1	0	0%							1	1	100%				2	1	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450	1	0	0%				1	0	0%				1	1	100%	3	1	33%
INDIANA LICENSING SCHOOL	70959	3	1	33%	1	0	0%							2	0	0%	6	1	17%
INSURANCE CAREER TRAINING INC.	102536	2	0	0%	3	2	67%				1	0	0%				6	2	33%
INSURANCE LEARNING CENTER	73659	1	0	0%	1	0	0%										2	0	0%
INSURANCE SCHOOLS, INC.	73956																		
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	4	0	0%							2	0	0%	2	2	100%	8	2	25%
KAPLAN FINANCIAL EDUCATION	70686	3	1	33%	2	1	50%	8	3	38%	12	4	33%	6	2	33%	31	11	35%
MONTGOMERY INSURANCE SCHOOL	117513	5	1	20%	2	1	50%	2	1	50%	2	1	50%	2	0	0%	13	4	31%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186																		
PATHFINDER CORPORATION	71525	8	4	50%	12	7	58%	21	14	67%	20	10	50%	13	8	62%	74	43	58%
Pekin Insurance Company	113624																		
PENTERA GROUP INC.	72641																		
PRELICENSE.COM	115362							1	1	100%				4	1	25%	5	2	40%
PRIMERICA LIFE INSURANCE COMPANY	83025	28	11	39%	33	11	33%	91	40	44%	40	14	35%	59	12	20%	251	88	35%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778	1	0	0%	2	1	50%	5	1	20%	6	2	33%	3	2	67%	17	6	35%
SAGAMORE TRAINING SYSTEMS	116045																		
SECURITIES TRAINING CORPORATION	72153																		
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662																		
TESTEACHERS	121561	1	1	100%	7	4	57%	7	5	71%	8	5	63%	5	2	40%	28	17	61%
THE LICENSE COACH	112705	1	0	0%	2	1	50%	7	3	43%	3	2	67%	3	1	33%	16	7	44%
XCEL TESTING SOLUTIONS LLC	122556	4	1	25%	6	1	17%				6	5	83%	7	4	57%	23	11	48%
		89	33	37%	90	34	38%	163	79	48%	118	50	42%	142	51	36%	602	247	41%

HEALTH - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	JANUARY 2016			FEBRUARY 2016			MARCH 2016			APRIL 2016			MAY 2016			TOTAL 2016		
		taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538																		
360training.com, Inc.	77111																		
A. D. BANKER & COMPANY	71004	2	0	0%	2	0	0%	5	2	40%	4	1	25%	3	1	33%	16	4	25%
BLOOM INSURANCE AGENCY, LLC	102736																		
BOB PERKINS & ASSOCIATES	83396																		
CINCINNATI INSURANCE BOARD	72115																		
COMMONWEALTH SCHOOLS OF INS	78643				3	0	0%	4	2	50%	2	0	0%	1	0	0%	10	2	20%
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027																		
EXAMANDGO.COM	119592																		
ExamFX, INC.	83532	12	6	50%	11	3	27%	14	6	43%	19	8	42%	18	9	50%	74	32	43%
FINANCIALCAMPUS, INC.	79346																		
GREENLIGHT TRAINING INC	114215							1	1	100%				1	1	100%	2	2	100%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576																		
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450																		
INDIANA LICENSING SCHOOL	70959													2	0	0%	2	0	0%
INSURANCE CAREER TRAINING INC.	102536				1	0	0%										1	0	0%
INSURANCE LEARNING CENTER	73659																		
INSURANCE SCHOOLS, INC.	73956																		
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	1	1	100%													1	1	100%
KAPLAN FINANCIAL EDUCATION	70686																		
MONTGOMERY INSURANCE SCHOOL	117513										3	1	33%	3	0	0%	6	1	17%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	113186																		
PATHFINDER CORPORATION	71525	5	0	0%	4	2	50%	4	1	25%	4	1	25%	4	3	75%	21	7	33%
PENTERA GROUP INC.	72641																		
PRELICENSE.COM	115362	1	1	100%							1	1	100%				2	2	100%
PROFESSIONAL TRAINING INSTITUTION, INC.	71778										1	0	0%				1	0	0%
SAGAMORE TRAINING SYSTEMS	116045																		
SECURITIES TRAINING CORPORATION	72153																		
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662																		
TESTEACHERS	121561	1	1	100%	4	1	25%	9	4	44%				1	1	100%	15	7	47%
THE LICENSE COACH	112705	1	0	0%				1	0	0%	1	1	100%	2	1	50%	5	2	40%
XCEL TESTING SOLUTIONS LLC	122556							2	2	100%				1	0	0%	3	2	67%
		23	9	39%	25	6	24%	40	18	45%	35	13	37%	36	16	44%	159	62	39%

PERSONAL LINES - All Exams Taken and Passed by Pre-Licensing Education Provider

PRE-LICENSING EDUCATION PROVIDER	ORG ID	JANUARY 2016			FEBRUARY 2016			MARCH 2016			APRIL 2016			MAY 2016			TOTAL 2016		
		taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	102538	1	0	0%	2	0	0%	2	0	0%	2	0	0%	1	0	0%	8	0	0%
360training.com, Inc.	77111	1	1	100%													1	1	100%
A. D. BANKER & COMPANY	71004	6	1	17%	1	0	0%	1	1	100%							8	2	25%
BOB PERKINS & ASSOCIATES	83396																		
CINCINNATI INSURANCE BOARD	72115																		
COMMONWEALTH SCHOOLS OF INS	78643																		
CPMI PROFESSIONAL DEVELOPMENT, INC.	83027																		
ExamFX, INC.	83532	1	1	100%	3	1	33%	1	0	0%	8	2	25%	11	2	18%	24	6	25%
GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)	121652	22	22	100%	5	4	80%	6	6	100%	4	4	100%	16	15	94%	53	51	96%
INDEPENDENT INSURANCE AGENTS OF INDIANA	113576				1	0	0%	1	0	0%							2	0	0%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	70450																		
INDIANA LICENSING SCHOOL	70959										1	0	0%				1	0	0%
INSURANCE CAREER TRAINING INC.	102536	1	1	100%							2	0	0%	1	1	100%	4	2	50%
INSURANCE LEARNING CENTER	73659	2	0	0%	2	0	0%							1	1	100%	5	1	20%
INSURANCE SCHOOLS, INC.	73956																		
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	104403	1	1	100%	3	0	0%	4	0	0%	1	0	0%				9	1	11%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	102537																		
KAPLAN FINANCIAL EDUCATION	70686	1	0	0%							2	2	100%	7	3	43%	10	5	50%
LIBERTY MUTUAL INSURANCE COMPANY	113635																		
MONTGOMERY INSURANCE SCHOOL	117513	5	2	40%	2	1	50%	3	0	0%	1	1	100%	5	1	20%	16	5	31%
PATHFINDER CORPORATION	71525	1	0	0%	2	1	50%	4	2	50%	2	1	50%				9	4	44%
PRELICENSE.COM	115362																		
PROFESSIONAL TRAINING INSTITUTION, INC.	71778																		
SAGAMORE TRAINING SYSTEMS	116045																		
SPIRITAN INSURANCE LICENSING ASSOCIATES	101662																		
TESTEACHERS	121561	5	3	60%	22	6	27%	11	1	9%	6	1	17%	19	3	16%	63	14	22%
THE LICENSE COACH	112705																		
		47	32	68%	43	13	30%	33	10	30%	29	11	38%	61	26	43%	213	92	43%